

**GOVERNMENT OF INDIA
PETROLEUM AND NATURAL GAS
LOK SABHA**

UNSTARRED QUESTION NO:5545

ANSWERED ON:02.05.2002

GUIDELINES FOR SELECTION OF OIL DEALERSHIP

AVSM, BRIG.(RETD.) KAMAKHYA PRASAD SINGH DEO;VIRENDRA KUMAR

Will the Minister of PETROLEUM AND NATURAL GAS be pleased to state:

(a): whether the Government have issued fresh guidelines for transparent, uniform fair and faster procedure while selecting dealership for Petrol/Diesel and LPG; and

(b): if so, the details thereof?

Answer

THE MINISTER OF STATE IN THE MINISTRY OF PETROLEUM AND NATURAL GAS AND MINISTER OF STATE IN THE MINISTRY OF PARLIAMENTARY AFFAIRS (SHRI SANTOSH KUMAR GANGWAR)

(a) & (b): With a view to streamlining the procedure for selection of dealers/distributors of petroleum products by the Dealer Selection Boards, new guidelines were formulated and issued to the Oil Companies on 9.10.2000. The guidelines prescribe a uniform, transparent and faster procedure for selection of dealers/distributors in a fair manner.

The locations for setting up dealerships/ distributorships included in the Marketing Plans are advertised by the Oil Companies inviting applications from eligible candidates. After the scrutiny of the applications, the eligible candidates are interviewed by the DSBs for selection on merit. The following criteria have been prescribed for assessing the inter-se merit of the candidates:-

- a) Personality, Business ability and salesmanship.
- (b) Capability to arrange finances.
- (c) Educational qualification and general level of intelligence.
- (d) Capability to provide infrastructure and facilities (land, godown, showroom, etc.)
- (e) General assessment.

As per the guidelines, reservation of dealerships/ distributorships for different sections of the society will be as under:-

1) Scheduled Castes/Scheduled Tribes (SCs/STs)	-	25%
2) Physically Handicapped Persons (PH)	-	5%
3) Paramilitary/Police/Govt. Personnel (PMP)	-	8%
4) Defence Personnel	-	8%
5) Freedom Fighters (FF)	-	2%
6) Outstanding Sportspersons (OSP)	-	2%
7) Open (O)	-	50%

33% of the dealerships/distributorships in each of the above categories will be reserved for women in that category.